

## Young guns: The changing face of commercial real estate



A new generation of South Florida commercial real estate brokers is making a mark on the industry. Here is a look at the hottest "young guns" who are worth watching.

### **Jeb Bush Jr. sales and leasing associate, Fairchild Partners**

Jeb Bush has a name. It happens to be the same name as the former governor of Florida and the brother of the current president, George W. Many would see that as an advantage. Bush doesn't. His father used to say that you make half your father's friends and all of his enemies.

There are similarities between father and son. Like his father, Bush has an interest in politics. He has a degree in government relations from the University of Texas and was the president of "Florida Young Professionals for Rudy Giuliani" back when the former mayor of New York was pinning his presidential hopes on winning the state's primary.

And like his father, Bush developed an interest in commercial real estate. In the summer of 2004 Bush was a broker's assistant for the Codina Group, a company that develops commercial and residential projects throughout Miami-Dade County. Now 24 years old, Bush is a commercial sales and leasing agent for Fairchild Partners in Miami-Dade County. Along with Tony Puente, Fairchild's vice president, Bush is leasing and marketing space at the Bank of America Tower at International Place, a 600,000-square-foot office tower in Downtown Miami. He's also leasing office space at Highland Park Center in Miami's hospital district.

With Giuliani out of the presidential race, Bush is focused on his profession. "I'm trying to make a career at it," he said.