

Investment / Institutional Sales Capabilities— *JOSE I. JUNCADELLA*

ABC DISTRIBUTING, INC. FACILITY

PRODUCT TYPE:
WAREHOUSE / DISTRIBUTION

PROJECT SIZE:
978,000 SF



Description: The ABC Distributing Facility is a state-of-the art industrial building with great accessibility. The property's unique location and size will be a draw for numerous national and international companies that require location in South Florida and close proximity to Miami International Airport, the Port of Miami, Port Everglades and major expressways and residential communities. The facility was built in 1999, encompassing 978,164 SF of rentable area plus 29.3 acres of developable land. The land can be developed with approximately 600,000 SF of warehouse/distribution space.

Responsibilities/position: In partnership with Holliday Fenoglio Fowler, Fairchild Partners was retained by the ABC Distributing, LLC as its exclusive representative to offer prospective purchasers the opportunity to acquire the property. Duties and responsibilities included facilitating tours of the property for potential purchasers, providing full marketing materials, as well as investment analysis for future ownership. Offers were then accepted and selections were made, after which negotiations were entered into with multiple potential purchasers. Final offers were accepted and Higgins Development Partners, with headquarters in Chicago, was awarded purchase of the property.

