

## Tenant / Buyer Representation Capabilities

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### CSA GROUP

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**LEAD BROKERS:**

JOSE I. JUNCADELLA  
F. ANTONIO PUENTE

**ASSOCIATES:**

JEB BUSH, JR.  
OSCAR VARONA

**PRODUCT TYPE:**

CORPORATE HEADQUARTERS RELOCATION

**PROJECT SIZE:**

22,000 SF

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**Description:** Upon the acquisition of local architectural firm Brown and Brown Architects, CSA Group began its effort to consolidate its Miami Lakes and South Miami office locations in a manner suitable to all related parties. The move would require transition of more than 50 employees, a location suitable for both submarkets, and a corporate headquarter environment. CSA Group is the largest Hispanic owned engineering firm in the USA.

**Responsibilities/position:** The team was responsible for all aspects of the lease transaction. A thorough analysis of client's needs was performed, after which the requirement was taken to market. All alternatives were studied and requests for proposals were sent to a short list of candidates, after which more thorough negotiations were entered into with 6100 Waterford. A ten-year lease was executed, with both space expansion and renewal options.

