



**EDITOR'S
NOTEBOOK**

Kevin
Gale

Meet the leaders of a rebounding field

The last few years haven't been the easiest in the field of commercial real estate, but that's not necessarily visible in looking at our list of Heavy Hitters in Commercial Real Estate.

Many of them handled

transactions into the hundreds of millions of dollars as South Florida works through its recessionary issues and prepares for the next wave of development. As our economy rebounds, so will the volume and values of commercial real estate transactions and financings.

Research for our list of Heavy Hitters was

partly based on the many lists related to real estate compiled by SFBJ Research Director Amy Limbert. Members of our editorial team then combed through the top-ranked firms to identify the key leaders – whether power brokers, allied professionals or those filling the CEO ranks.

Writer Jeff Zbar then compiled the contact

information and quick biographical sketches. We hope you find this list valuable as you negotiate the world of real estate – whether it is from the viewpoint of looking for new space, finding an architect or selecting a top broker.

As always, I welcome your feedback. Just e-mail kgale@bizjournals.com.

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■ In 2010, Juncadella sold a 301,983-square-foot warehouse facility in Hialeah for \$9 million and has brokered more than \$2.5 billion in sales and leasing volume during a 30-year career.