

Landlord / Seller Representation Capabilities

TECH DATA FACILITY ADJACENT LAND (DOLPHIN COMMERCE CENTER)

LEAD BROKER:

JOSE I. JUNCADELLA

ASSOCIATES:

JEB BUSH, JR.
OSCAR VARONA

PRODUCT TYPE:

LAND SALE

PROJECT SIZE:

6.42 ACRES



Description: The nearly 7 acres of land is located within Dolphin Commerce Center, in close proximity to Dolphin Mall and surrounded by the heavily utilized commercial areas of Airport West. On the northwest corner of 21st Terrace and NW 112 Avenue, the parcel was well-suited for development, either as showroom/office space or small-bay industrial projects.

Responsibilities/position: Senior and lead broker responsible for the marketing and sale of the parcel. Duties including preparing marketing plan, presenting ownership with all offers, providing financial/investment analysis in order to value the property appropriately and negotiating on behalf of the owner. Transaction was concluded in an efficient manner at a record-setting price for the area.

