

Business Park Capabilities – *JOSE I. JUNCADELLA*

WESTSIDE CORPORATE CENTER

(BL

UE CROSS BLUE SHIELD, WESTSIDE PLAZA II AND III)

PRODUCT TYPE:

CLASS A OFFICE SPACE

PROJECT SIZE:

390,000 SF



Description: Westside Plaza office buildings consist of 3 buildings owned by Prudential Real Estate: Blue Cross Blue Shield (150,000 SF), Westside Plaza II (117,000 SF) and Westside Plaza III (117,000 SF) located in the Airport West area. The buildings were built in three phases. Major tenants include Blue Cross Blue Shield, Air Jamaica, Eagle Bank and Progressive Insurance.

Responsibilities/position: Senior and lead broker responsible for the three-building development, involved in the master-planning, building design, land assemblage, land purchase, marketing campaign and leasing of the three buildings. negotiated all leases, including BTS-lease, subsequent renewals with Blue Cross Blue Shield for 150,000 SF and the regional reservations center for Air Jamaica (36,000 SF).

