

JOINING FAIRCHILD: Commercial realty firm Fairchild Partners in



Jonathan Lay

Coral Gables has hired **Jonathan Lay** as an associate. Mr. Lay, who has experience as an appraiser, is joining the brokerage team to specialize in office and industrial deals. He has dual master's degrees in finance and international real estate from Florida International University. Also, **Gloriane Gonzalez**, who joined Fairchild in 2007, has been appointed



the firm's marketing director.